

## **Working with Remit**

We asked Paul Hunter to tell us about his experience as an Associate.

**Paul, you have been an Associate for a number of years now, describe a typical day working with Remit and a typical job.**

I wouldn't say there is a typical day or job, but the variety suits me. One day I'll be on site with a client in a meeting or at a workshop, another day in the office or a coffee shop with other Remit staff/associates, and the rest of my time will be spent working from home. The balance of locations will depend on the job.

Some projects will be over in a matter of weeks whereas others may last several months. None of my Remit jobs has been full-time over a lengthy period. However, I prefer project work to the routine of 9 to 5 Monday to Friday twelve months a year.

**What brings you back for more?**

The people at Remit are a great bunch pulling in the same direction, which makes it easy and fun to work with them. I enjoy being able to concentrate solely on projects – which I was never quite able to achieve in my last full-time role at IPD (now MCSI). Very important too is the structure and support network that Remit offers.

**Why is Remit's "structure and support" important to you?**

In terms of structure it's the big four management consulting background and experience, Remit's approach and its templates – to be blunt I cannot compete with all of that as a freelancer and sole trader.

By support network I mean two things – first, co-working with Remit's full-time staff and wider pool of Associates and, second, the way Remit brings together the right people for each job. Therefore I feel reassured that as a team we're well-equipped to deliver what's required of us on every project.

**What roles have you performed on recent projects?**

Two projects from last year illustrate how I and other Associates complement Remit staff:

1. *Proposed Target Operating Model for an asset management business*  
Working alongside fund and asset management subject matter expert Michael Sheahan (his first project for Remit), I brought practical experience of working with Remit and wrote the report. Melita Thomas was the Remit QA Partner providing oversight, quality assurance and client management.
2. *FM processes and systems requirements*  
Associate Jennifer Pigden provided the facilities management expertise and ran the workshops, supported by Remit's full-time Assistant Consultant Miquela Bezuidenhoudt – whose role was to prepare for and document the

workshops, and issue weekly project management update reports to the client. I developed the systems requirements and Mark Jones was Remit's QA partner.

I was involved in creating both proposals for work and therefore had input in shaping my role.

**Finally, as an Associate, how do you secure work through Remit?**

Remit knows me well, the types of work I'd be interested in, and the roles they would feel confident putting me up for.

However, Remit are management consultants not recruitment consultants. For me, securing work is a two-way street and not without risk. This means that I'll volunteer my time and contribute to putting proposals together, creating fee sheets and attending pitches.

Remit has a strong record of repeat business. So doing a great job and sharing leads brings other opportunities.